The challenges of getting bigger just got smaller.

Business was getting too complicated. So we simplified it.

Not long ago, selling a good product at a fair price was a solid enough business model to dominate a market. Then things got complicated.

Today, competitors are delivering more compelling products, reinventing business models, and leveraging global supply chains. Customers expect more, and pleasing them is harder than ever. To keep up with competition and grow, you need to improve productivity, and free up capital for investments to modernize your operations or enter new markets, while ensuring the best quality to your customers.

Sage ERP X3 is the most powerful and flexible business management solution by Sage, for midsized companies looking to grow a competitive business with limited IT resources.

If overcoming these challenges seems complicated, that's because it is. Sage can help. Let us show you how we can enable you to manage your business growth in a fundamentally more efficient manner while reducing costs, delighting your customers, and outmaneuvering the competition.

Now is the time. And Sage ERP X3 is the solution.

Why Sage ERP X3? Why now?
There are three critical competencies every business must possess to manage growth, reduce costs, and better serve their customers.

Only Sage ERP X3 enables you to deliver on all three so completely, providing the most compelling solution for midsized businesses.

Visibility—for better decisions

Sage ERP X3 provides a clear view of your business operations—emboldening business leaders to focus on exceptions, accurately evaluate risks, and make faster decisions.

Velocity—to keep pace with market demands

Sage ERP X3 provides a better, faster way to manage all your critical business functions—automating workflow and enabling you to improve productivity in ways only best-in-class solutions can.

Simplicity—to eliminate unnecessary work and waste

Sage ERP X3 tames the complexity of doing business—streamlining collaboration across all business operations and enabling employees to rapidly address any challenge that may arise.

The data you have. The insight you need. You can't run your business based on what happened last month or, for that matter, last week.

Today's vigorous conditions require a management system that goes beyond simple reporting to deliver real-time intelligence. Sage ERP X3 puts the timely details needed to make a decision in the hands of people with authority—those leaders who are closest to the place where a problem manifests itself.

Decision support tools that are useful and beautiful.

For most businesses, critical information, insight, and indicators are scattered about—in spreadsheets, systems, and databases. In some cases, employees themselves become gatekeepers of information others need, which can cause bottlenecks. Sound familiar? Sage ERP X3 solves these common challenges by compiling data in real time and providing tools that drive effective decision making.

"With Sage ERP X3, we get the visibility we were missing. Instead of waiting for a report to tell us what already has happened, we receive up-to-the-minute information."

Bruce Emrick
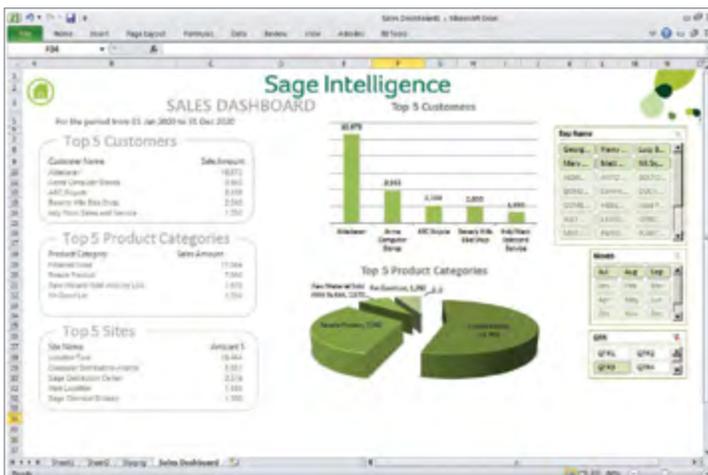IT Director
Garland Industries, Inc.

"The real-time nature of Sage ERP X3 means we always have accurate data available to our customer service, accounting, and manufacturing departments."
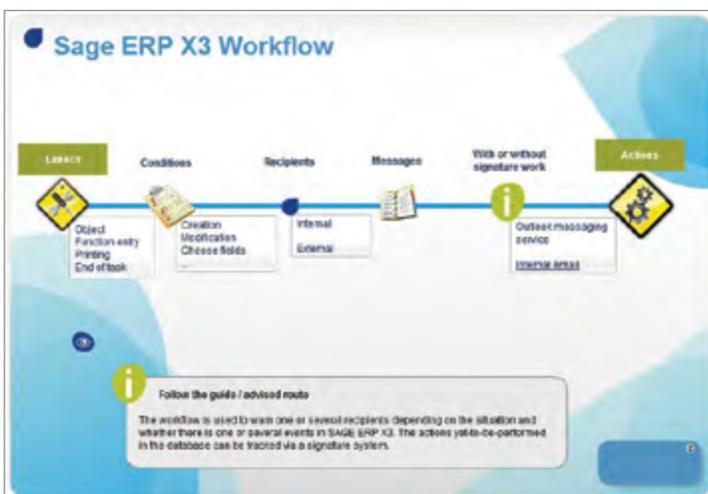
Anne Robinson
IT Director
Alloy Polymers

Dashboards

Equipped with user-defined dashboards, Sage ERP X3 provides decision makers with graphical views of key performance indicators. This real-time, companywide view of operations enables faster and better decisions, and helps users focus on any exceptions that require immediate action.

Business Intelligence and Reporting

Stay ahead of trends and turn action into insight with built-in business analysis tools and reports. Sage ERP X3 includes a data warehouse, an intelligence engine, and a library of predefined reports that centralizes data then delivers it on demand to the right people at the right time. Additionally, you can expand the core analytics capabilities of Sage ERP X3 with self-service, business intelligence options such as Sage Intelligence and Sage Enterprise Intelligence.
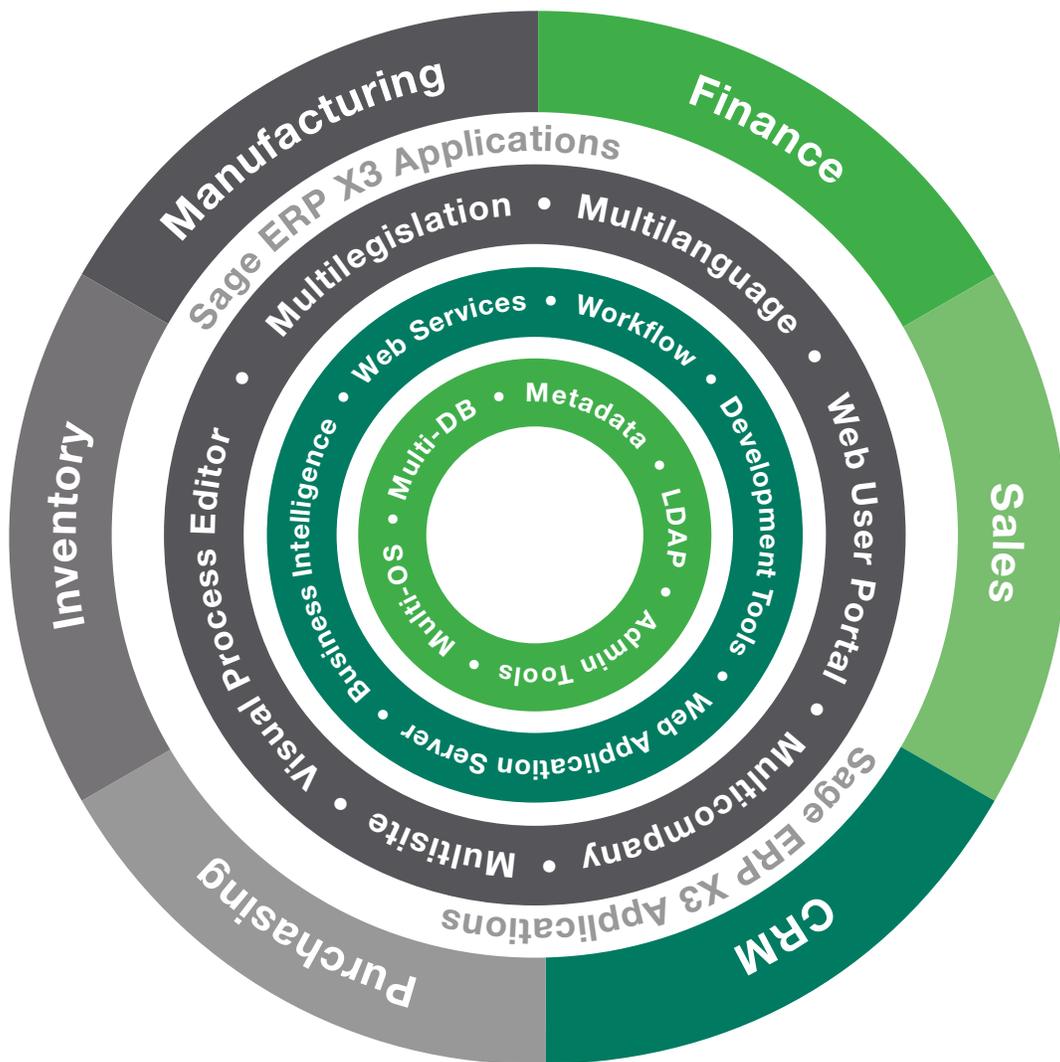

Workflow and Alerts

Act quickly when inventory levels are getting low, a purchase order exceeds its original amount, or a sales order requires electronic signature approvals. Sage ERP X3 empowers you to respond confidently and rapidly to changing business conditions and manage exceptional events and business anomalies through easy-to-set-up, automated workflow processes and alerts.

Automate to accelerate.
Sage ERP X3 gets all aspects of your business on the same page.

Powerful process automation and management capabilities adapt to your needs, creating a natural flow of work both within the organization and with partners. By connecting your business, you can manage its growth more effectively.

Finance—control your bottom line

From accounting functions and cash management to analytics, budgets, and reporting—Sage ERP X3 handles it all with ease. Managing finances on a global scale is simplified because it shares common data among foreign sites while respecting specific usage rules, currencies, and regulations.

Sales—improve your top line

Gain clear visibility into all your customer relationships. Make sure you're making the right offers to the right customer at the right time. Plus take the hassle out of everyday tasks such as order entry, quotes, product configuration, and credit checking.

Service and marketing—delight customers

Manage contacts. Run marketing campaigns. Provide loyalty-building service and support. With out-of-the-box customer service capabilities and integration with Sage CRM and Microsoft Office®, you'll always have the tools you need to make the most of every customer interaction.

Purchasing—buy smarter

Every purchase matters. With Sage ERP X3, you'll understand all your purchase points with clarity, take advantage of the best pricing and discounts, and reallocate spending on the fly. Plus you can handle thorny issues like purchase orders, subcontracts, import declarations, and intercompany transactions with ease.

Inventory—keep up with demand

Plan and execute your supply chain with clarity and confidence. With powerhouse analytics capabilities, Sage ERP X3 enables you to deliver on time, every time. It includes the tools you need for location management, quality control and sampling, inventory replenishment, physical counting, and more.
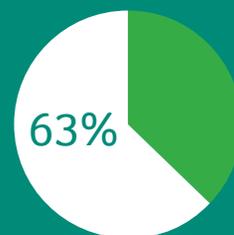
Manufacturing—get to market quickly

Many of the world's leading manufacturers trust Sage ERP X3 to improve operations. The solution works across discrete and process manufacturing environments and related industries. Be quicker and nimbler with processes including: work and cost center management, routings, bills of material, formulas and recipes, scheduling, replenishment, quality control, and production analysis.

Sage ERP X3 is global ready.

The concept of global commerce poses great benefits and significant challenges. Sage ERP X3 makes it simpler to expand into global markets, connect to a global supply chain, and increase sales. It goes beyond international finance capabilities—supporting global manufacturing, inventory, and import/export best practices—enabling you to:

- **Transact smoothly** across borders with multicompany, multilanguage, and multicurrency capabilities.
- **Comply fully** with local standards, tax statutes, and market requirements.
- **Scale quickly** to support new geographies, locations, and changing business models by defining enterprisewide standards.

63%

63% of customers chose Sage ERP X3 over other ERP solutions for its flexibility and ability to adapt to company-specific processes.

Source: TechValidate (TVID: 176-EB3-6B1)

Simple is everything.
ERP systems are not created equally.
Even features that sound identical can
have vastly different capabilities.

Put quite simply, Sage ERP X3 delivers more of what you need—performance, insights, and scalability. And less of what you don't—complexity, tricky customizations, and high overhead costs.

Easy to use

Get started quickly. Use Visual Process Flows to guide you through the common tasks for your role, and steps to use the system with minimal learning.

Easy to maintain

Sage ERP X3 is an IT painkiller. It requires minimal ongoing IT support and is preconfigured to handle practically any business process without costly, time-intensive customization.

Easy to adapt

Sage ERP X3 can be easily configured to adapt to your business processes, workflow and procedures, or user preferences. Setup is fast and easy so the system can support changes as your business grows and your organization evolves, without complex customization.

Easy to scale

Sage ERP X3 is built for who you are today and who you'll be tomorrow. Its multitier architecture provides massive scalability up to thousands of concurrent users. Best of all, flexible payment options let you grow without breaking the bank.

Easy to collaborate

Accelerate all business exchanges within and outside the company to help facilitate stronger relationships with suppliers, partners, and customers.

Easy to access

Sage ERP X3 is a cinch to launch. Deploy it locally or globally and access it through a web browser. The web-native capabilities ensure that all users have the same access to the system wherever they are.

"We have doubled our revenues since implementing Sage ERP X3, and it continues to offer a good combination of power, scalability, and usability."

Phil Pitzer
Information Services Director
Blount Fine Foods

"Sage ERP X3's strong adaptability and web-native architecture allows for collaboration with partners, suppliers and customers to facilitate multisite, multicountry deployments with detailed configuration requirements."

George Goodall
Senior Research Analyst
Info-Tech Research Group

Big ERP capacity without all the cost and complexity.

We've built it, and the people who use Sage ERP X3 are proving it every day. Only Sage ERP X3 delivers so completely on the three requirements you need to manage growth:

Visibility—for better decisions

Velocity—to keep pace with market demands

Simplicity—to eliminate unnecessary work and waste

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About The Sage Group plc

Sage Group plc is a leading global provider of business management software to small and medium sized companies, creating greater freedom for them to succeed. Sage understands how and why each business is unique. We provide products and services that suit varying needs, are a pleasure to use, and are secure and efficient. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 13,380 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia, and Brazil. For further information please visit: www.sage.com.

For more information about Sage in North America, please visit the company website at NA.Sage.com. Follow Sage North America on Facebook, Facebook.com/SageNorthAmerica, and Twitter, Twitter.com/SageNAmerica.