



## Going Global with Sage 300 ERP



### Client Background

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Cermex is one of the leaders in end-of-line packaging machinery, with complete solutions for case packing, shrink-wrapping and palletizing fast-moving consumer goods.

With continuous innovation, rapid internationalization and a strong culture revolving around quality and service, the company offers the widest range of packaging machinery, especially for liquids and perishables.

### The Challenge

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The company's requirement with respect to bill of material management was complex and critical. They also had intricate reporting requirements. Since report consolidation happened across multiple countries, multi-language support was also a must.

The company had Sage X3 implemented at their global headquarters. To manage local operations and make reporting simpler, they wanted to use a mid-size ERP which would integrate with Sage X3 at their headquarters. They also wanted the solution to address the needs of local tax laws, statutory requirements. Scalability of the solution, as operations grew was a key consideration factor.

They were looking for an experienced partner who could provide best practices and the domain expertise to meet their technology needs.

*“With the Sage 300 ERP implementation, we are now able to consolidate reports in minutes, compared to days. We also see significant improvements in BOM management. Many thanks to the Ambit team.”*

- Director Finance

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## The Solution

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Sage 300 ERP is a comprehensive multinational business management solution built on the most flexible and expandable architecture. It is cost-effective, quick to implement and provides best-in-class solutions to automate workflow throughout organization. Sage 300 ERP provides reliability, broad functionality and secure accessibility to operate more efficiently.

Ambit Software recommended a Sage 300 ERP implementation to meet the business requirements. With extensive development experience on multiple ERP & CRM platforms and significant experience on the Sage ERP platforms, Ambit helped customize a solution that integrated with Sage X3 at headquarters to ensure quick financial consolidation. Sage FR and Crystal reports were used to build the necessary reports.

Implementing Sage 300 ERP resulted in unparalleled financial management that ensured accuracy of information, minimized risks, and assisted with compliance.

## Business Impact

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- By localizing the solution, the client was able to experience worry free operations with local statutory requirements being addressed.
- With the ERP in place, It became a reality to get a real-time 360° view of the business
- Integration with Sage X3 at their global headquarters ensured that financial consolidation could be done rapidly.
- Streamlined internal processes and enabled information sharing, making reporting easier.
- IT platforms were simplified under one scalable, reliable package.
- Enhanced collaboration reduced cost through streamlined operations and optimal staff performance.
- Custom reports built using Sage Accpac Intelligence reduced reporting time to a few minutes from days that it was taking earlier.

## About Ambit Software

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Ambit Software helps enterprises globally to become agile - adapt rapidly and cost effectively in response to changes in the business environment through the efficient use of IT. Ambit partners with its clients to understand their business pain points and arrives at appropriate IT led interventions to deliver a relevant solution. Ambit helps organizations across sectors such as Discrete and Process Manufacturing, Financial Services, Logistics, Consumer Goods, Hospitality etc. to achieve their business goals through effective use of technology.